

SEMPERIT GROUP 1-9 2024 INVESTOR PRESENTATION

Karl Haider, CEO

Helmut Sorger, CFO

7 November 2024



Key Highlights (p.2)

Operational Performance (p.4)

Financial Performance (p.8)

Outlook (p.17)

Appendix (p.21)



Improved profitability, with 1-9'24 EBITDA up by **11.9% yoy** to **EUR 63.9m** and a **higher margin of 12.6% (+1.6 PP)**

Earnings after taxes significantly improved to **EUR 7.1m** (1-9'23: EUR -26.8m)

Focus on free cash flow continues, with **solid EUR 22.4m** (1-9'23: EUR 20.7m)

Active working capital management supported by **structural measures**

Guidance for EBITDA 2024 at EUR ~80m **confirmed again**
– remain committed to the **2026 targets**



Agenda

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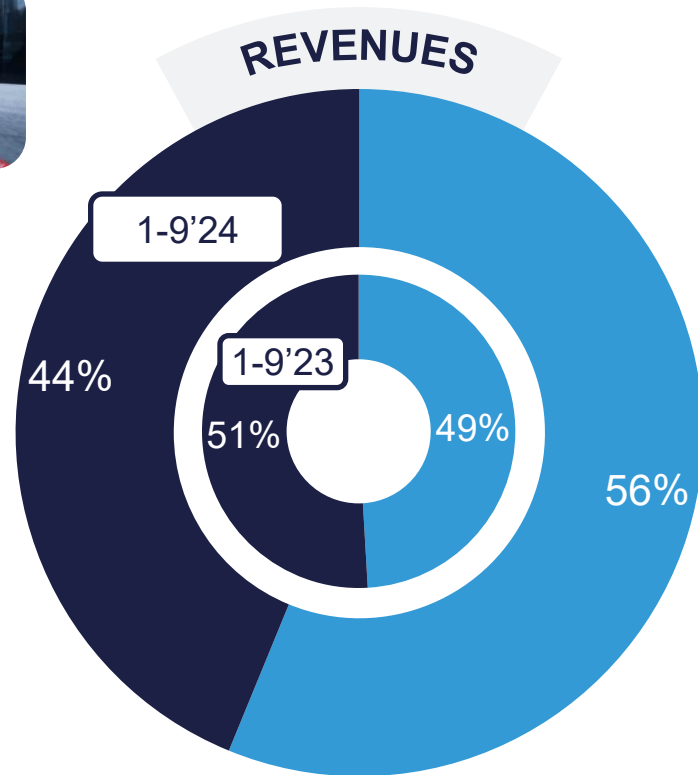
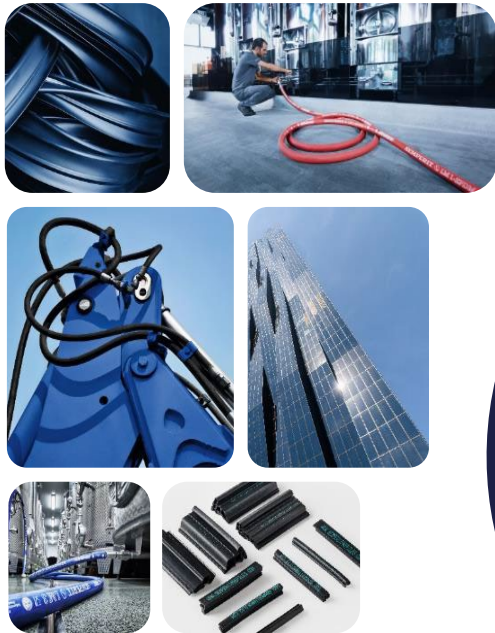
Outlook (p.17)

Appendix (p.21)

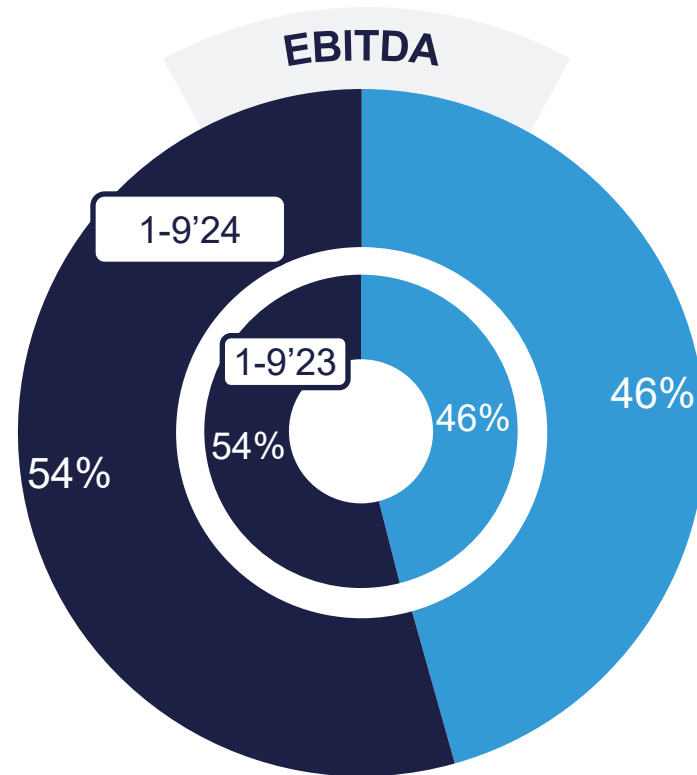


Two divisions complementing each other on a strong shared industrial base

Semperit Industrial Applications



Semperit Engineered Applications

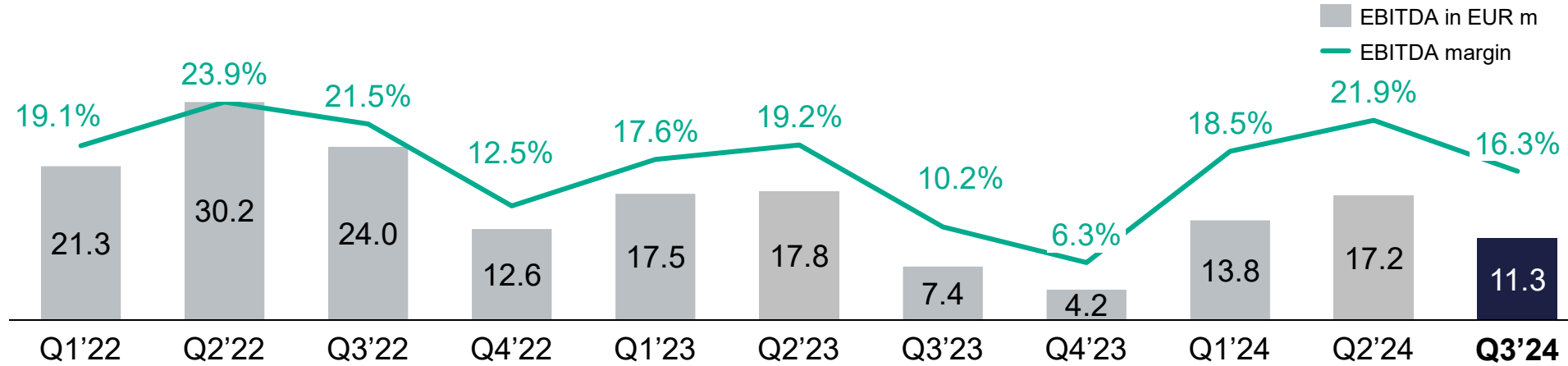


Starting Q1 2024, Surgical Operations have been part of the discontinued operations and are not included in the charts. Also, Corporate EBITDA not included.
 In 1-9'24 the revenues of the Surgical Operations were at EUR 23.2m (1-9'23: EUR 31.0m) and EBITDA at EUR 0.7m (1-9'23: EUR -6.8m)

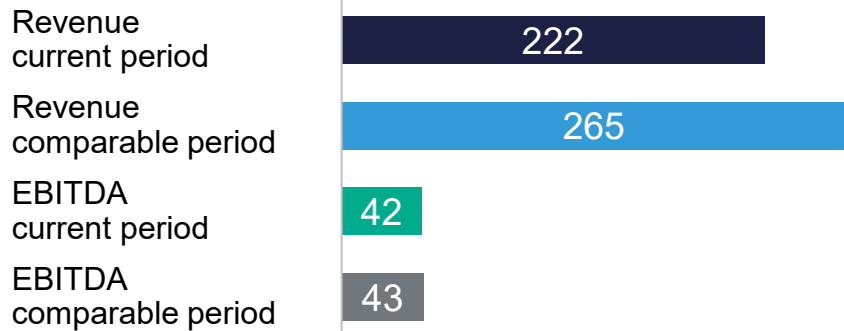


Semperit Industrial Applications 1-9 2024

Seasonality in margins but improving at yoy basis



1-9 2024 vs. 1-9 2023



- Challenging market conditions continue into 2025
- Hoses: low order intake due to subdued customer demand, focus on share of wallet wins
- Profiles: residential building permits in Germany remain issue, continuing cost efficiency effort
- Revenues down by 16% given volume pressure and product mix while EBITDA stable yoy on the back of cost reduction effort, yielding in margin improvements (19.0%, up 2.9 PP)

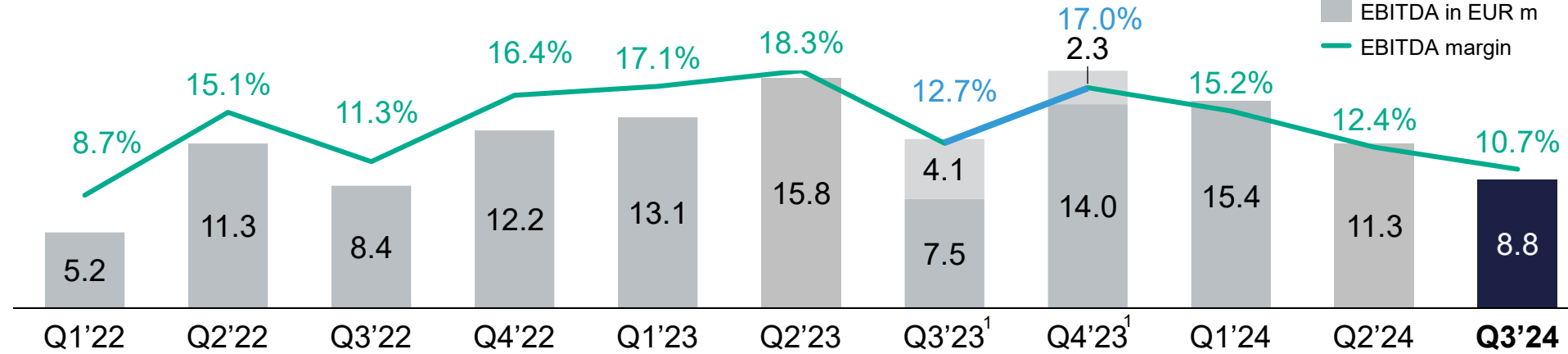


Semperit Engineered Applications 1-9 2024

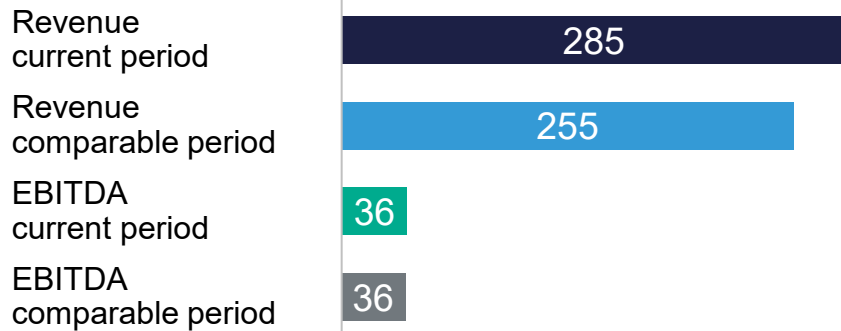
Top line and slight EBITDA growth yoy, margins under pressure – impact from consolidation range yoy



Semperit Engineered Applications



1-9 2024 vs. 1-9 2023



- Form: speciality products (e.g. handrails, transport) driving profitability while subdued demand in industry and construction continues
- Belting: postponement of projects, product shift to light belts, productmix and pricing remain issue
- Rico: sales contribution 1-9'24 of EUR 71.1m and operational EBITDA of EUR 10.5m
- Sales up by 12%, also EBITDA stable in 1-9'24 despite subdued demand and pricing pressure

¹ EBITDA and EBITDA margin Q3 2023 and Q4 2023 adjusted by EUR 4.1m and EUR 2.3m respectively, for one off effects related to the acquisition of the Rico Group



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Financial highlights 1-9 2024

Further commitment to strong free cash flow generation for growth investments and attractive shareholder return

Cash at **EUR 111.1m**;
net financial debt /
EBITDA at **1.7x**



Strong balance sheet supported by significant **cash reserves** and **low debt**

Free cash flow
increased to
EUR 22.4m



Active working capital management and **efficiency enhancement** with **focus on operating leverage** and lean and efficient business

Cost reduction:
program turned into
daily business



Strategic digitalization („**oneERP**“), IT upgrade and multiple projects for further operational excellence

Focus on smaller
initiatives with
payback <2 yrs





Overview of financial KPIs 1-9 2024 and 1-9 2023

| | 1-9 2024 | 1-9 2023 | Δ |
|--|----------|----------|----------|
| Revenues in EUR m | 506.6 | 519.5 | ↘ -2.5% |
| EBITDA in EUR m | 63.9 | 57.1 | ↗ +11.9% |
| EBITDA margin in % | 12.6 | 11.0 | ↗ +1.6PP |
| EBIT in EUR m | 26.8 | 32.0 | ↘ -16.3% |
| EBIT margin in % | 5.3 | 6.2 | ↘ -0.9PP |
| Earnings after tax in EUR m | 7.1 | -26.8 | ↗ >100% |
| Free cash flow¹, in EUR m | 22.4 | 20.7 | ↗ +7.9% |
| CAPEX, in EUR m | 54.7 | 38.0 | ↗ +43.8% |

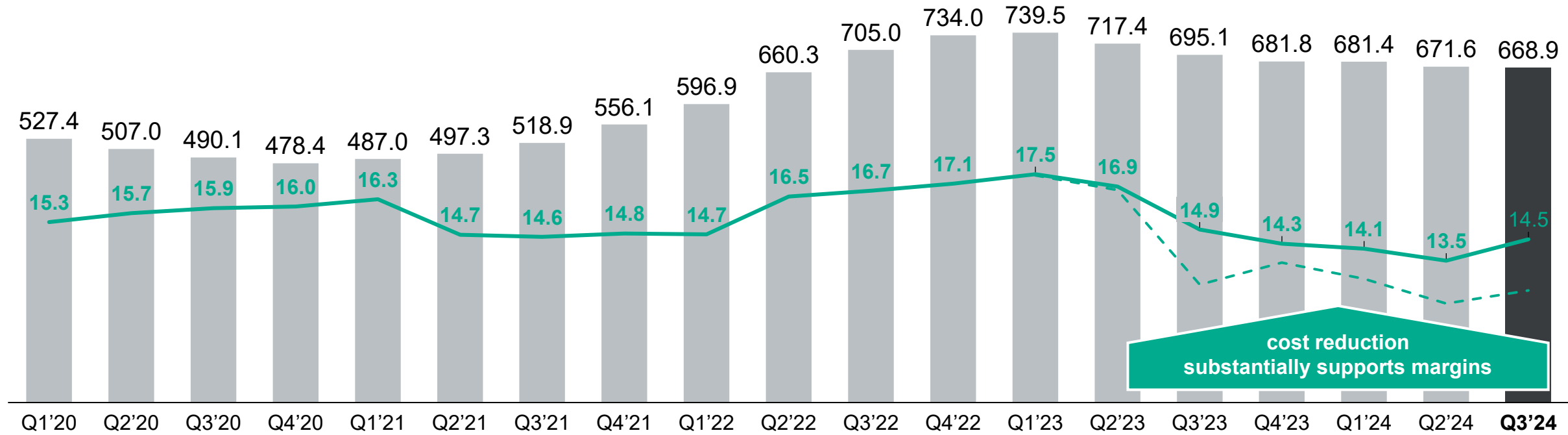
- **Revenues:** Top-line pressure on the back of lower volumes and subdued demand
- **EBITDA:** Higher profitability due to cost efficiency and operational excellence
- **EBIT:** Impact of 1-9'24 regular depreciation of Rico
- **Financial result:** down due to higher bank liabilities for the financing of growth projects
- **Earnings after tax:** Higher financing costs and taxes affect results
- **Free cash flow:** Higher normal CAPEX compensated by working capital measures
- Higher **CAPEX** due to growth projects DH5 (Odry) and Rico

¹Free cash flow before proceeds from sale of business and strategic growth projects



Detail on Last Twelve Month (LTM) view – cost effort helped to improve margins

LTM Industrial Revenue (EUR m) and operational EBITDA margin (%)



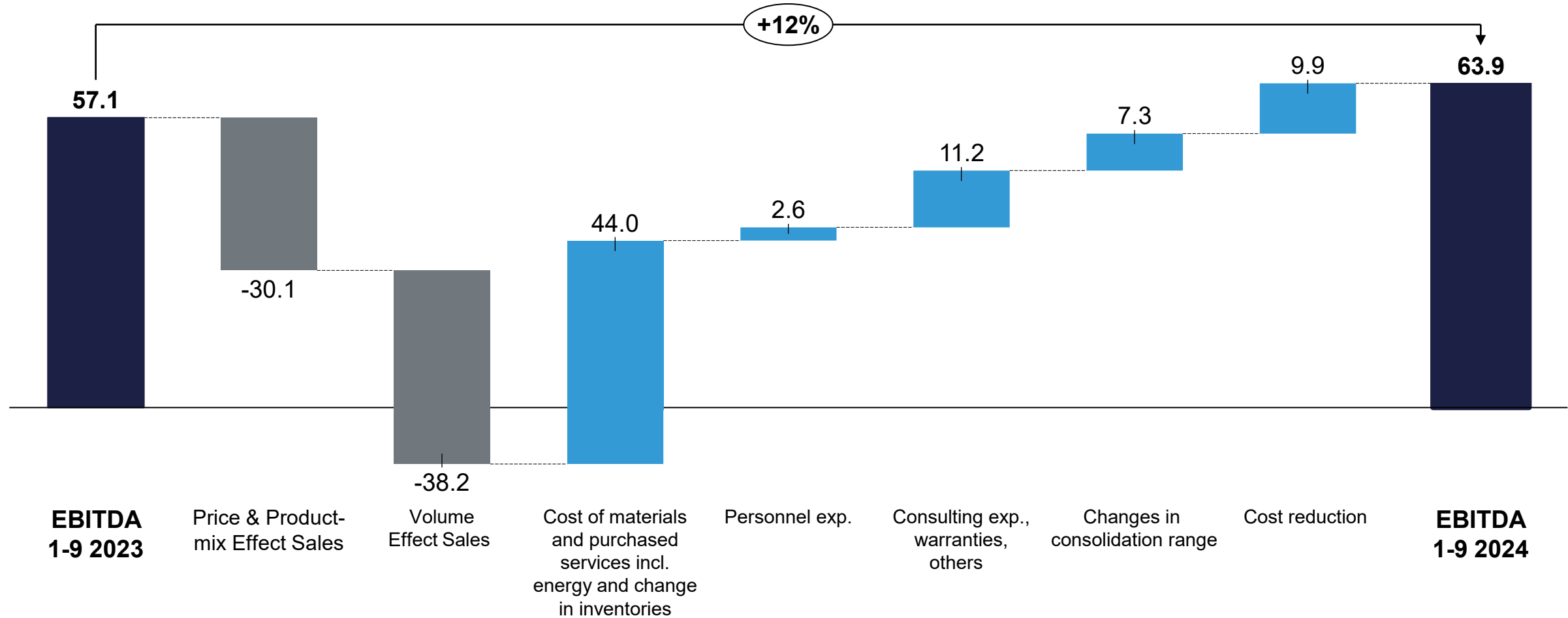
- Efficient fixed cost basis supports operating leverage when market turns around
- Keep focus on what management can control - capacity adjustments, costs, future growth investments

■ LTM Revenue in EUR m — LTM EBITDA margin in % - - LTM EBITDA margin without cost reduction measures in %



EBITDA development: price/volume effect offset through lower costs and Rico

in EUR m



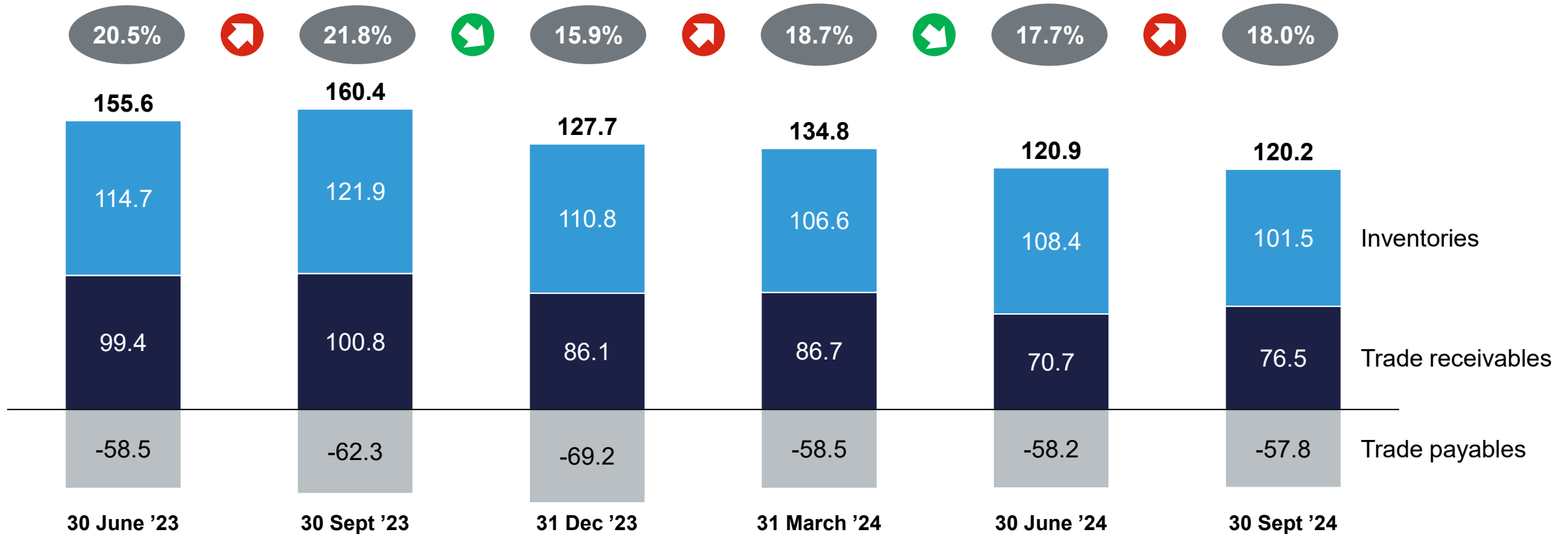
Effects from changes in consolidation range shown separately, thus price and volume effects of sales, change in inventories, cost of materials, logistics, personnel expenditures, miscellaneous and cost reduction do not include these respective figures



Working Capital overview

Components of Working Capital¹

in EUR m



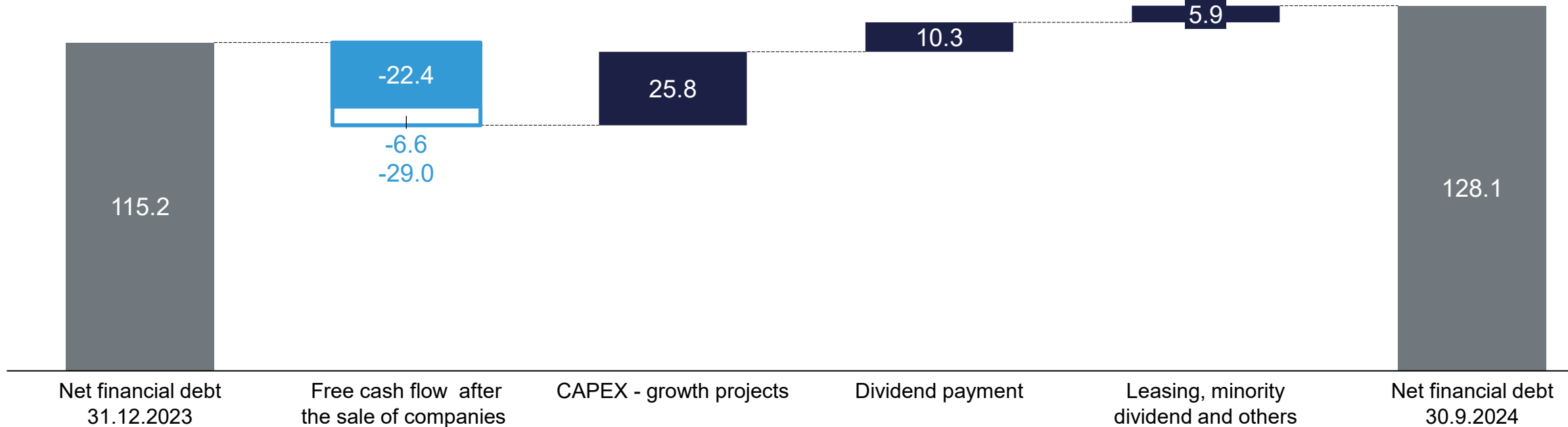
● Trade Working Capital in % of LTM revenues;
¹ Since 30 September 2023 including Rico, as of 31 March 2024 excluding Surgical Operations



Free cash flow, CAPEX and net financial debt

- Free cash flow solid at EUR 22.4m (1-9'23: EUR 20.7m)
- Capex increased to EUR 54.7m (1-9'23: 38.0m) due to further growth investment in DH5 and Rico
- Net financial debt / EBITDA multiple stable at very solid 1.7x

in EUR m

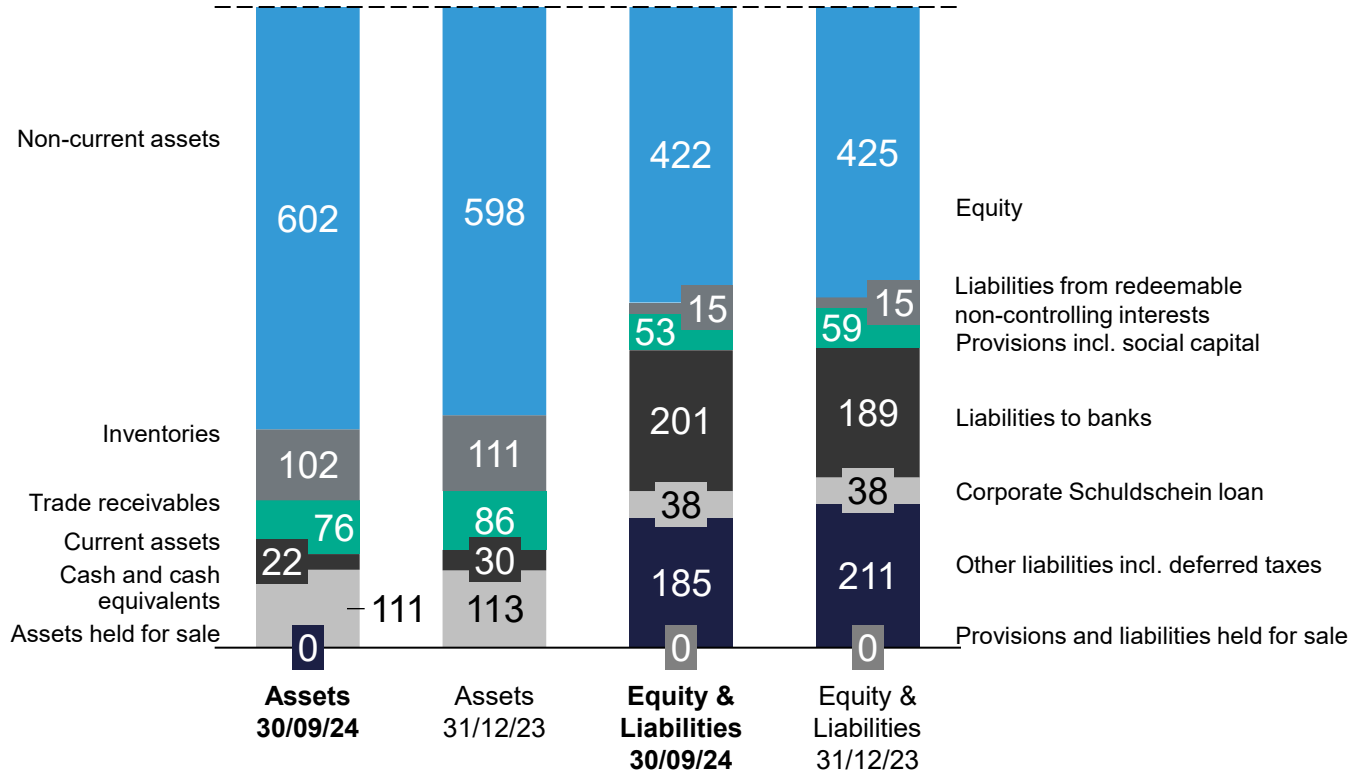




Robust balance sheet structure and financial profile

Balance sheet structure

Balance sheet 30/09/2024: EUR 914m
 Balance sheet 31/12/2023: EUR 938m



Financial profile as of 30 September 2024

- **Cash and cash equivalents** at EUR 111.1m
- **Financial liabilities** at EUR 239.3m, increase (5%) due to financing of capacity expansion in Odry (DH5) – as of July 30, early repayment of EUR 10m – variable interest rates swapped into fixed interest rate
- **Net financial debt** at EUR 128.1m after EUR 115.2m at YE'23
- **EBITDA / net financial debt ratio** at 1.7x (YE'23 1.6x)
- **Equity ratio** of 46.2% (YE'23: 45.3 %)
- **Dividend of EUR 0.50** per share **paid** on April 30



Capital allocation and usage of cash

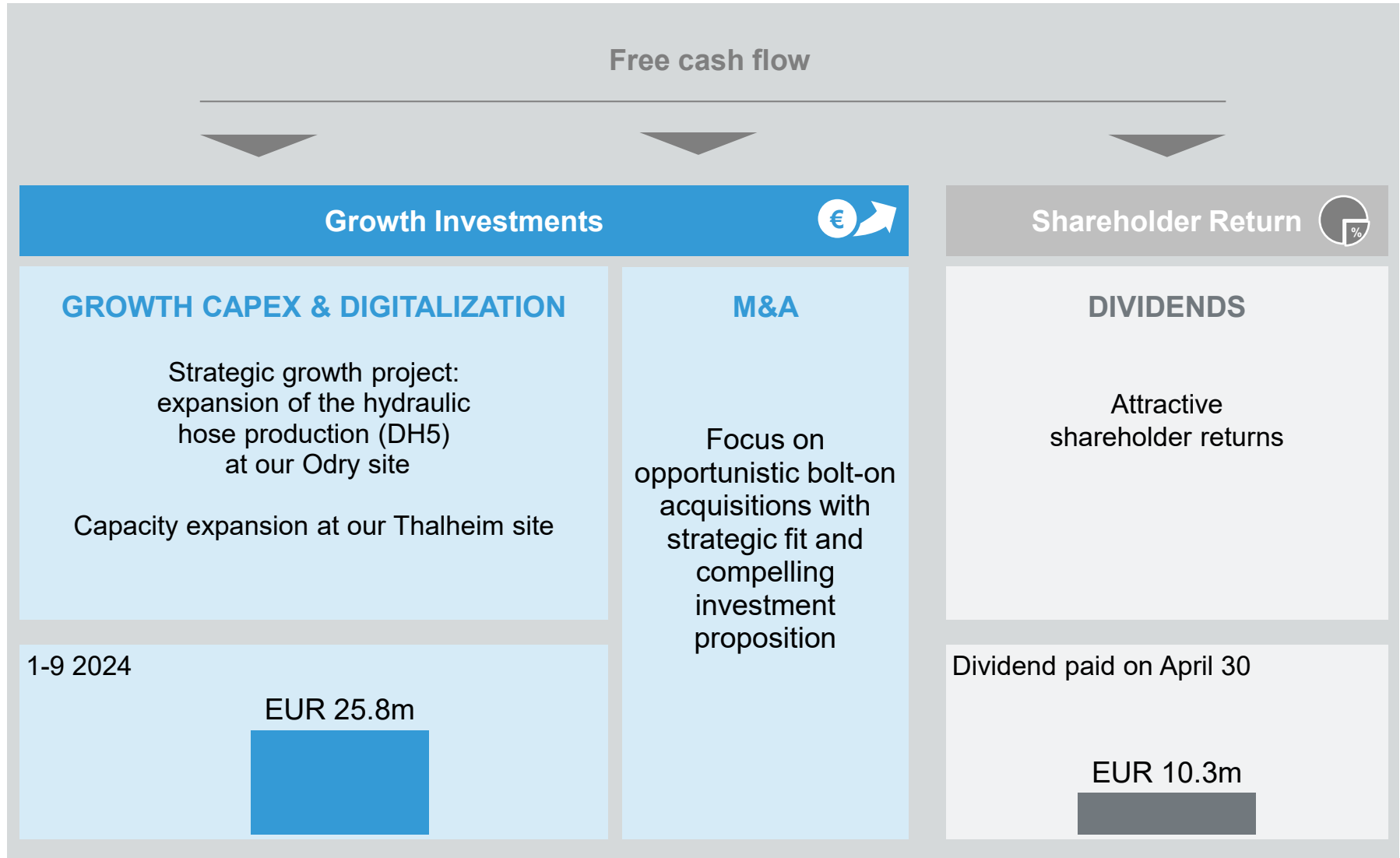
Normal Investments

MAINTENANCE CAPEX

Commitment to maintaining and enhancing our industrial base and safety of our workforce

1-9 2024

EUR 28.9m





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- Current cyclical downturn impacts commodity business (SIA) more due to weak construction and yellow goods industries (construction and agriculture)
- Markets with different dynamics for SEA; however, more resilient through focus on technology and industrial solutions despite partially ongoing price pressure
- Clear visibility for the next six months – challenging market conditions continue into 2025

2024: EBITDA expected at

~ EUR 80mn

2024: CAPEX expected at

~ EUR 70mn

**Unchanged
Again**



Five reasons to invest in Semperit

- ▲ 1 Leading global market position in elastomer applications with strong industrial base
- ▲ 2 Relentless focus on innovation and technology,
- ▲ 3 Resilient business model driven by operating leverage and cost leadership
- ▲ 4 Strong balance sheet and cash generation capacity
- ▲ 5 Value play with recalibrated global platform for future growth



Contact and financial calendar

Investor Relations Semperit

Judit Helenyi, Director Investor Relations

+43 1 79777 - 310

www.semperitgroup.com/en/ir

Am Belvedere 10

1100 Vienna, Austria

Financial Calendar 2024 / 2025

07.11.2024

Report on 1-9 2024

20.03.2025

Publication of 2024 annual financial statements

23.04.2025

Annual General Meeting, Vienna

14.05.2025

Report on Q1-3 2025

13.08.2025

Half-year financial report 2025

12.11.2025

Report on Q1-9 2025

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Divisions & Group

in EUR m

| | INDUSTRIAL APPLICATIONS (SIA) | | | ENGINEERED APPLICATIONS (SEA) | | | SEMPERIT GROUP | | |
|--|-------------------------------|----------|---------|-------------------------------|----------|---------|----------------|-----------------------|---------|
| | 1-9 2024 | 1-9 2023 | % | 1-9 2024 | 1-9 2023 | % | 1-9 2024 | 1-9 2023 ¹ | % |
| Revenue | 221.9 | 264.5 | -16.1% | 284.7 | 254.9 | 11.7% | 506.6 | 519.5 | -2.5% |
| EBITDA | 42.3 | 42.7 | -0.9% | 35.5 | 36.4 | -2.6% | 63.9 | 57.1 | 11.9% |
| EBITDA margin | 19.0% | 16.1% | +2.9 PP | 12.5% | 14.3% | -1.8 PP | 12.6% | 11.0% | +1.6 PP |
| EBIT | 26.6 | 29.5 | -9.8% | 15.3 | 25.8 | -40.8% | 26.8 | 32.0 | -16.3% |
| EBIT margin | 12.0% | 11.2% | +0.6 PP | 5.4% | 10.1% | -4.8 PP | 5.3% | 6.2% | -0.9 PP |
| Earnings after taxes from continued operations | - | - | - | - | - | - | 7.0 | 16.9 | -58.4% |
| Earnings after taxes from discontinued operations | - | - | - | - | - | - | 0.1 | -43.7 | >100% |
| Earnings after tax | - | - | - | - | - | - | 7.1 | -26.8 | >100% |
| Earnings per share in EUR | - | - | - | - | - | - | 0.35 | -1.29 | >100% |
| Additions in tangible and intangible assets | 32.4 | 16.0 | >100% | 15.6 | 224.0 | -93.0% | 49.1 | 242.9 | -79.8% |



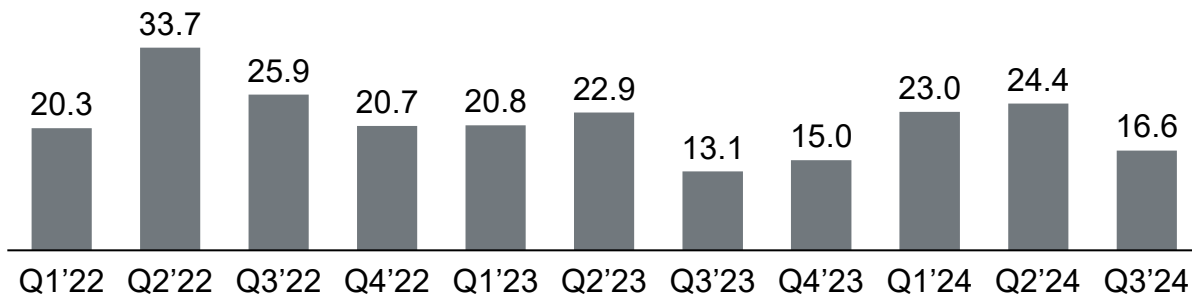
Semperit Group (continued operations)

in EUR m

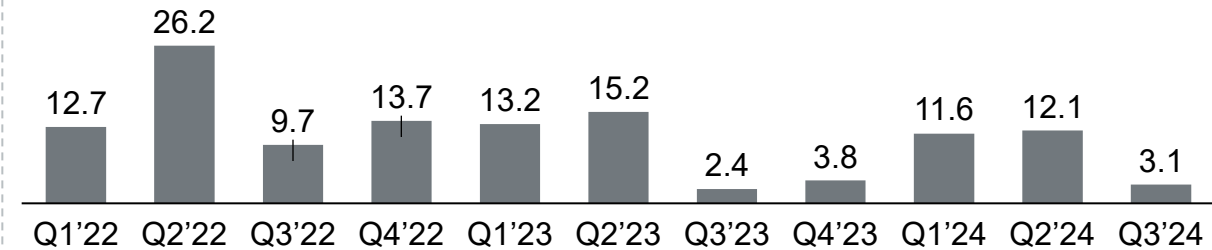
SEMPERIT GROUP

| | FY 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | FY 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 | FY 2023 | Q1 2024 | Q2 2024 | Q3 2024 |
|----------------|--------------|------------|------------|------------|------------|--------------|------------|------------|------------|------------|--------------|------------|------------|------------|
| Revenue | 601.8 | 181.5 | 213.3 | 198.6 | 186.4 | 779.8 | 185.2 | 189.0 | 173.4 | 173.4 | 721.1 | 176.0 | 169.5 | 161.1 |
| EBITDA | 54.0 | 20.3 | 33.7 | 25.9 | 20.7 | 100.5 | 20.8 | 22.9 | 13.1 | 15.0 | 71.8 | 23.0 | 24.4 | 16.6 |
| EBITDA margin | 9.0% | 11.2% | 15.8% | 13.0% | 11.1% | 12.9% | 11.2% | 12.1% | 7.5% | 8.7% | 10.0% | 13.0% | 14.4% | 10.3% |
| EBIT | 25.2 | 12.7 | 26.2 | 9.7 | 13.7 | 62.1 | 13.2 | 15.2 | 2.4 | 3.8 | 34.6 | 11.6 | 12.1 | 3.1 |
| EBIT margin | 4.2% | 7.0% | 12.3% | 4.9% | 7.3% | 8.0% | 7.1% | 8.1% | 1.4% | 2.2% | 4.8% | 6.6% | 7.2% | 1.9% |

EBITDA



EBIT



2021-2023 relate to historic numbers, thus include results of Surgical Operations.



Semperit Industrial Applications, Semperit Engineered Applications & Corporate

in EUR m

SEMPERIT INDUSTRIAL APPLICATIONS (SIA)

| | FY 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | FY 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 | FY 2023 | Q1 2024 | Q2 2024 | Q3 2024 |
|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Revenue | 341.9 | 111.1 | 126.4 | 111.6 | 101.1 | 450.2 | 99.4 | 93.0 | 72.2 | 66.2 | 330.8 | 74.5 | 78.3 | 69.1 |
| EBITDA | 59.2 | 21.3 | 30.2 | 24.0 | 12.6 | 88.0 | 17.5 | 17.8 | 7.4 | 4.2 | 46.9 | 13.8 | 17.2 | 11.3 |
| EBITDA margin | 17.3% | 19.1% | 23.9% | 21.5% | 12.5% | 19.6% | 17.6% | 19.2% | 10.2% | 6.3% | 14.2% | 18.5% | 21.9% | 16.3% |
| EBIT | 42.1 | 16.6 | 25.7 | 17.4 | 8.1 | 67.9 | 12.9 | 13.5 | 3.1 | 0.2 | 29.7 | 9.4 | 12.3 | 5.0 |
| EBIT margin | 12.3% | 14.9% | 20.4% | 15.6% | 8.0% | 15.1% | 13.0% | 14.5% | 4.3% | 0.3% | 9.0% | 12.6% | 15.7% | 7.2% |

SEMPERIT ENGINEERED APPLICATIONS (SEA)

| | FY 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | FY 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 | FY 2023 | Q1 2024 | Q2 2024 | Q3 2024 |
|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Revenue | 214.1 | 59.8 | 75.0 | 74.4 | 74.6 | 283.8 | 77.1 | 86.3 | 91.5 | 96.0 | 351.0 | 101.5 | 91.3 | 92.0 |
| EBITDA | 22.9 | 5.2 | 11.3 | 8.4 | 12.2 | 37.2 | 13.1 | 15.8 | 7.5 | 14.0 | 50.5 | 15.4 | 11.3 | 8.8 |
| EBITDA margin | 10.7% | 8.7% | 15.1% | 11.3% | 16.4% | 13.1% | 17.1% | 18.3% | 8.2% | 14.6% | 14.4% | 15.2% | 12.4% | 9.6% |
| EBIT | 14.7 | 3.0 | 9.1 | 6.1 | 9.8 | 28.1 | 10.7 | 13.2 | 1.9 | 7.5 | 33.2 | 8.9 | 4.4 | 2.0 |
| EBIT margin | 6.9% | 5.1% | 12.2% | 8.2% | 13.1% | 9.9% | 13.9% | 15.3% | 2.0% | 7.8% | 9.5% | 8.7% | 4.8% | 2.2% |

CORPORATE

| | FY 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | FY 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 | FY 2023 | Q1 2024 | Q2 2024 | Q3 2024 |
|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| EBITDA | -21.5 | -3.2 | -5.1 | -2.2 | -8.8 | -19.4 | -7.3 | -8.6 | -1.7 | -3.3 | -21.0 | -4.9 | -2.8 | -3.6 |
| EBIT | -22.7 | -3.5 | -5.4 | -2.5 | -9.2 | -20.6 | -7.7 | -9.0 | -2.1 | -3.6 | -22.4 | -5.2 | -3.2 | -4.0 |



Key figures 2012-2023

in EUR m

KEY PERFORMANCE FIGURES

| | 2012 | 2013 | 2014 ¹ | 2015 ¹ | 2016 adj. ² | 2017 adj. ³ | 2018 adj. ⁴ | 2019 adj. ⁵ | 2020 adj. ⁶ | 2021 ⁷ | 2022 adj. ⁷ | 2023 adj. ⁸ |
|---------------------------|-------|-------|-------------------|-------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-------------------|------------------------|------------------------|
| Revenue | 828.6 | 906.3 | 858.3 | 914.7 | 852.4 | 874.2 | 875.5 | 840.6 | 927.5 | 601.8 | 779.8 | 721.1 |
| EBITDA | 108.7 | 132.5 | 101.9 | 96.2 | 74.7 | 35.8 | 50.3 | 63.8 | 208.6 | 54.0 | 95.8 | 81.7 |
| EBITDA margin | 13.1% | 14.6% | 11.9% | 10.5% | 8.8% | 4.1% | 5.7% | 7.6% | 22.5% | 9.0% | 12.3% | 11.3% |
| EBIT | 72.5 | 87.8 | 63.8 | 66.7 | 41.1 | -0.8 | 15.4 | 28.2 | 171.4 | 25.2 | 65.4 | 44.5 |
| EBIT margin | 8.8% | 9.7% | 7.4% | 7.3% | 4.8% | -0.1% | 1.7% | 3.6% | 18.5% | 4.2% | 8.4% | 6.2% |
| Earnings after tax | 46.1 | 54.9 | 37.8 | 46.4 | 15.2 | -473.9 | -17.3 | -0.2 | 121.9 | 3.6 | 10.9 | -8.1 |
| EPS, in EUR | 2.25 | 2.65 | 1.85 | 2.26 | 0.74 | -2.08 | -1.06 | -0.33 | 5.53 | 10.8 | -0.27 | -0.82 |
| Gross cash flow | 85.6 | 116.2 | 89.9 | 55.7 | 48.1 | 32.2 | 37.4 | 46.7 | 193.7 | 323.4 | 30.5 | 24.4 |
| Return on equity | 11.4% | 13.3% | 8.6% | 12.8% | 4.6% | -15.8% | -4.2% | -16.3% | 58.0% | 45.7% | -1.1% | -4.0% |

BALANCE SHEET KEY FIGURES

| | 2012 | 2013 | 2014 ² | 2015 ² | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 ⁷ | 2022 ⁷ | 2023 ⁸ |
|--|-------|--------|-------------------|-------------------|---------|-------|-------|-------|-------|-------------------|-------------------|-------------------|
| Balance sheet total | 824.5 | 852.1 | 826.3 | 937.8 | 1,034.5 | 853.2 | 768.8 | 701.8 | 764.4 | 958.6 | 842.9 | 937.9 |
| Equity | 406.2 | 411.5 | 443.8 | 363.3 | 329.3 | 278.5 | 329.5 | 237.4 | 332.3 | 540.1 | 518.2 | 425.3 |
| Equity ratio | 49.3% | 48.3% | 53.7% | 38.7% | 31.8% | 32.6% | 42.9% | 39.0% | 43.5% | 56.3% | 61.5% | 45.3% |
| Investments in tangible and intangible assets | 41.2 | 49.7 | 67.4 | 71.8 | 65.1 | 74.5 | 80.8 | 31.9 | 26.4 | 34.6 | 37.6 | 277.0 |
| Employees, at balance sheet date, FTEs | 9,577 | 10,276 | 6,888 | 7,053 | 6,974 | 6,838 | 6,773 | 6,902 | 6,943 | n.a. | 4,269 | 4,576 |

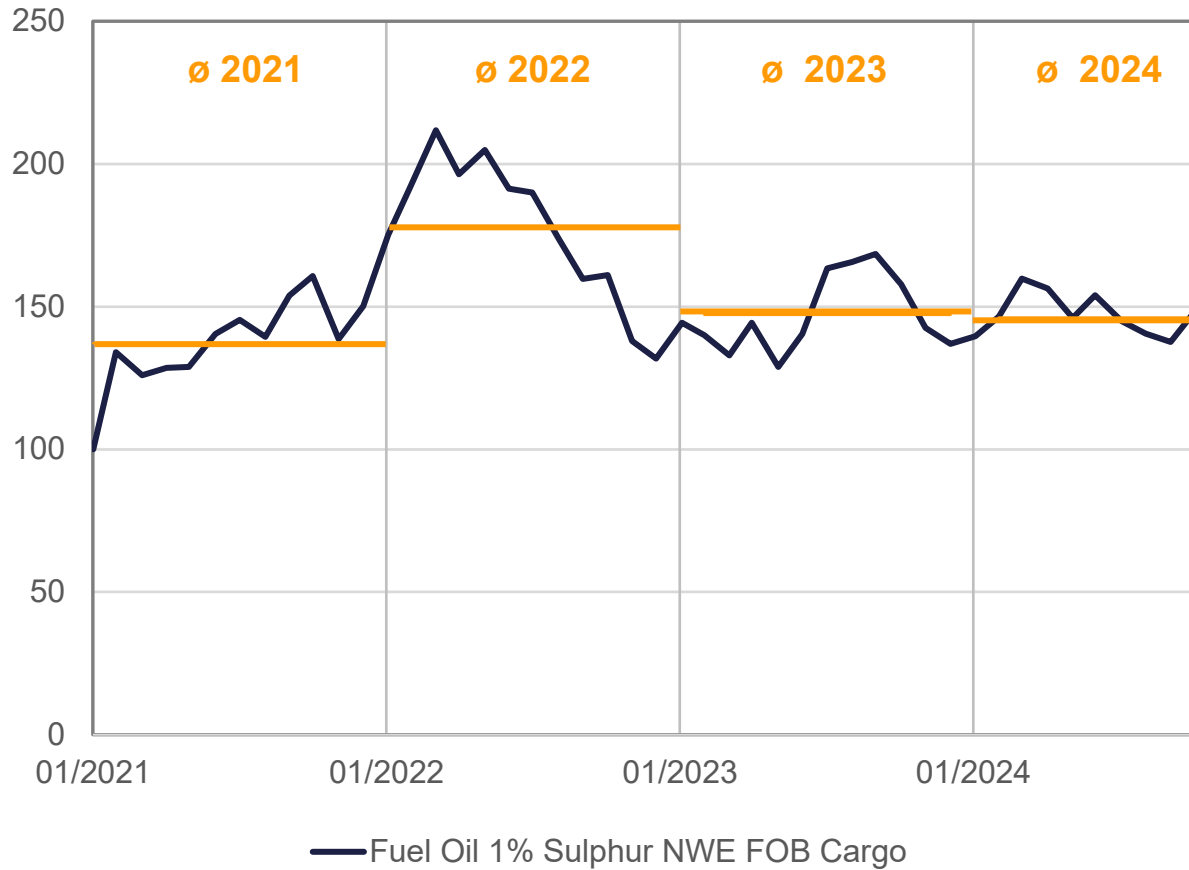
¹ 2014 & 2015 restated. ² 2016 without profit contribution from SSC / Thai glove JV, impairment Sempermed and trade tax / levies in Brazil. ³ 2017 adjusted for positive one-off effects from JV transaction of EUR 85m (EUR 65m for net profit) and negative one-off effects from impairment at Sempermed (EUR 26m adj. EBIT, EAT only), from restructuring expenses in France (EUR 11m), valuation adjustment in IT (EUR 4m EBITDA, EUR 3m EBIT) & expenses resulting from tax audit in Austria (EUR 5m, mainly for refund of energy supply charge). ⁴ 2018 adjusted for negative one-off effects from closure of Sempertrans site in China (EUR 4m for EBITDA, EUR 8m for EBIT and EAT) and for impairment of Sempermed of EUR 55m (adj. for EBIT and EAT only). ⁵ FY 2019 adjusted for positive one-off effects of EUR 4m (EBITDA, EBIT, EAT) due to release of provision in Sempermed for Brazilian court case for tax liabilities and for negative one-off effects of EUR 48.8m from impairment at Sempermed from impairment of Sempermed (adj. for EBIT and EAT). ⁶ 2020 adjusted for the positive one-off effect from the reversal of impairment in the Sempermed segment (EBIT effect: +86.2m EUR; earnings after tax effect: EUR +88.8m) and for the negative one-off effect of the impairment in the Sempertrans segment (EBIT effect EUR -19.8m; earnings after taxes effect: EUR -16.1m) ⁷ Numbers in 2021 and 2022 refer to new Group-structure, i.e. reflect the sale of Sempermed; 2022 adjusted for the one-off effect of the net proceeds from the property sale in France (2022: EBITDA, EBIT: EUR 4.7m; EAT: EUR 4.0m), for net impairments (2022: EBIT: EUR -7.9m; EAT: EUR -12.3m) and for the transaction costs (2022: EAT: EUR -8.2m). ⁸ 2023 adjusted for one-off severance payments for changes to the Executive Board and for reductions in headcount (2023: EBITDA, EBIT: EUR -2.2m; EAT: EUR -2.1m), one-off effects from the sale of the medical business (2023: EBITDA, EBIT: EUR -1.3m; EAT: EUR -1.3m), transaction costs for Rico (2023: EBITDA, EBIT: EUR -3.3m, EAT: EUR -3.2m) and from profits of the Rico Group anticipated in the purchase price allocation (2023: EBITDA, EBIT: EUR -3.0m; EAT: EUR -2.3m).



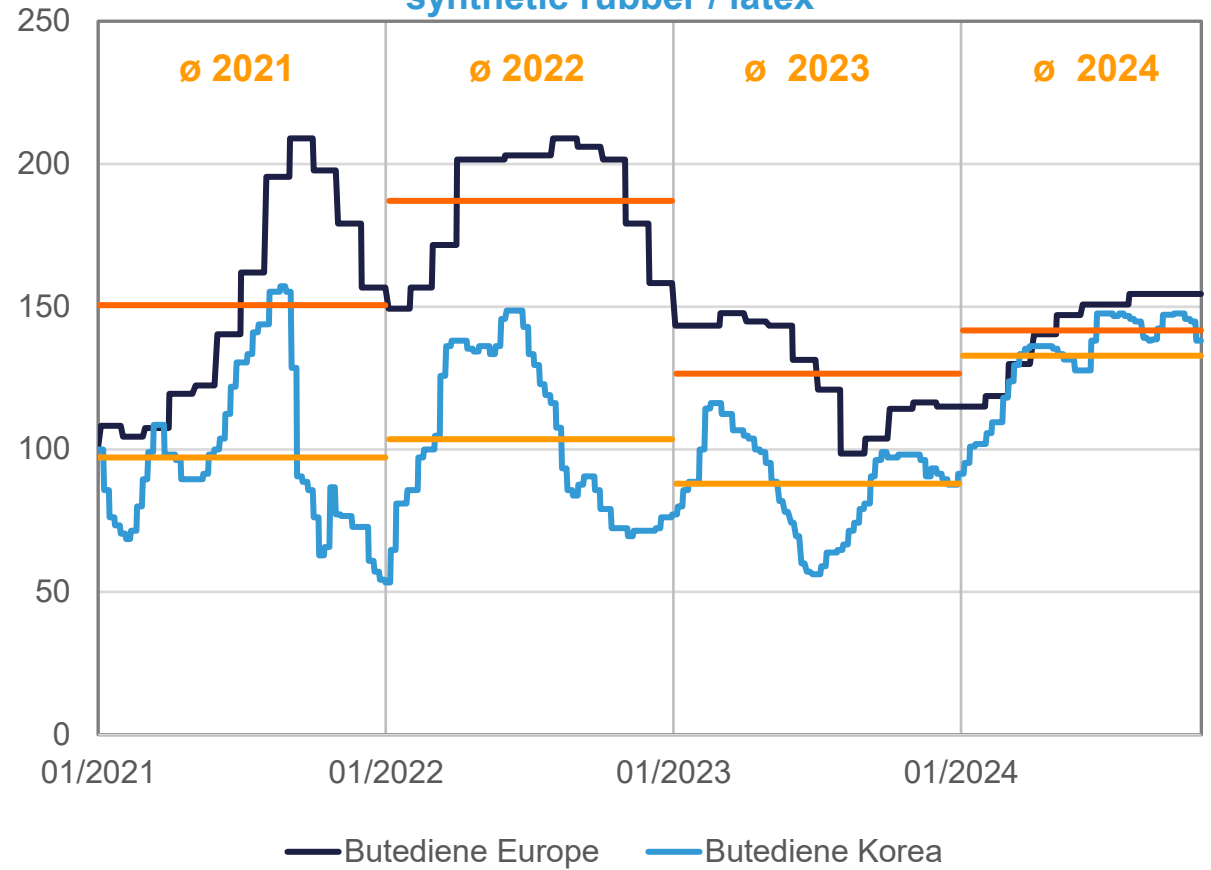
Overview price indices LFO-F-NEW / Butadiene

Significant increase for raw material¹ used in industrial segments

Price index LFO-F-NWE



Price indices Butadiene as main raw material for synthetic rubber / latex



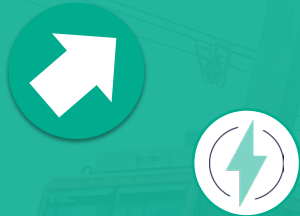
¹ Selected raw materials are shown for illustration purposes only. Indices based on 01/01/2021 = 100.0



ESG targets until 2030

Energy^{1,2}

5% reduction by 2030



Waste²

7% reduction by 2030



Emissions²

10% reduction by 2030



Incidence rate^{1,2}


8% reduction year over year



D&I Gender

0.5% overall female increase 

1% female leadership increase 

1% higher female senior leadership (annual change in each case) 



Supply chain¹

75% of total spend to be covered by EcoVadis by 2030



Competitive ESG rating year:

- **EcoVadis Platinum**





- **CDP Climate C,**
Forest C,
Water D



Disclosure 2024 currently ongoing

2024 in the sign of ESG regulations:

- **CSRD** implementation: 2024 reporting according to **ESRS** in full rollout,
- **Deforestation regulation:** due diligence of Semperit supply chain ongoing,
- First preparation steps for the **CSDDD**, **Green Claims Directive** and other parts of the EU Green Deal

¹ Part of the ESG-based financing as of 31.8.2023; ² Baseline 2023, including Rico and Surgical; target achievement 2030  on track /  behind plan from current point of view, Emissions reported only on annual base